



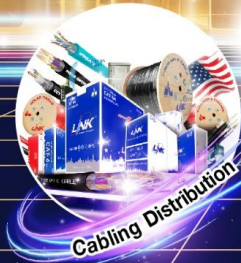
ILINK



The INTERLINK GROUP

Opportunity Day 19 November 2024

By MR. SOMBAT ANUNTARUMPORN



“
Founder's Philosophy



Bring Technology to Develop the COUNTRY



“
Business Strategy



Quality Product Cheaper Price Better Service

“
Vision



Sustainable Growth

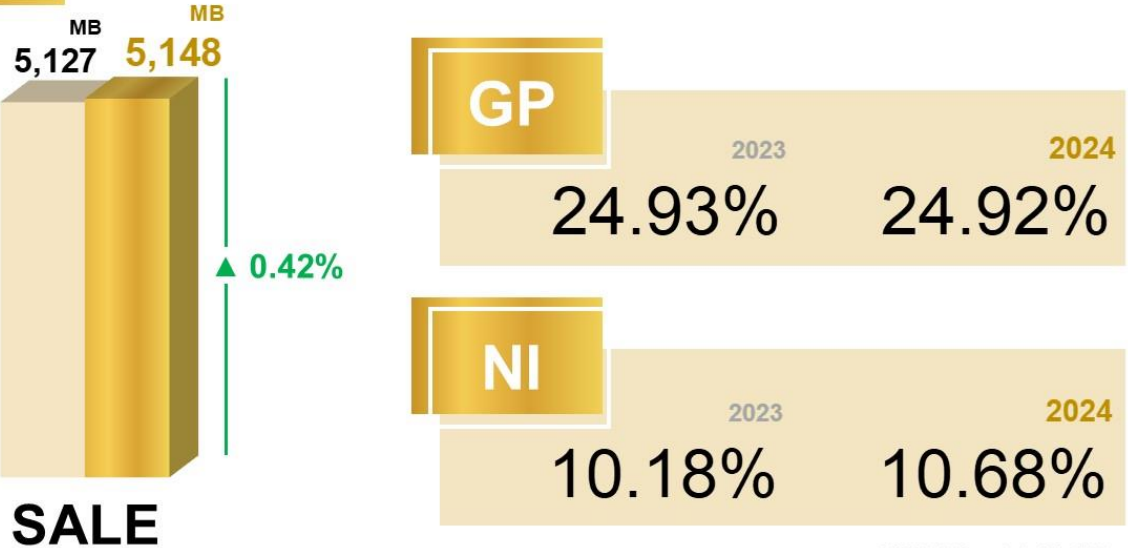
“
Organizational Culture



Do your Best Unity Teamwork

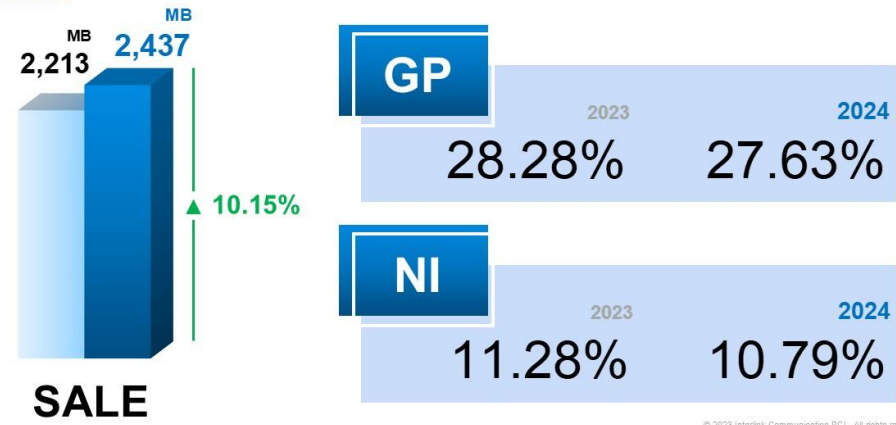
OPERATION PERFORMANCE

“ The INTERLINK GROUP
OPERATION PERFORMANCE (Jan – Sep 2024)



© 2023 Interlink Communication PCL. All rights reserved.

“ Cabling Distribution Business
OPERATION PERFORMANCE (Jan – Sep 2024)



© 2023 Interlink Communication PCL. All rights reserved.

“ Turnkey Engineering Business
OPERATION PERFORMANCE (Jan – Sep 2024)



© 2023 Interlink Communication PCL. All rights reserved.

“ Telecom & Data Center Business
OPERATION PERFORMANCE (Jan – Sep 2024)

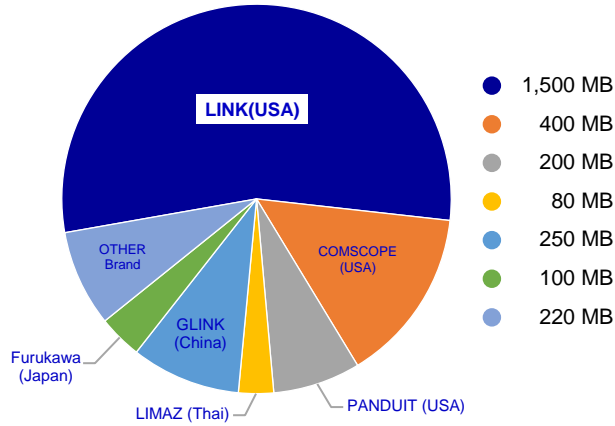


© 2023 Interlink Communication PCL. All rights reserved.

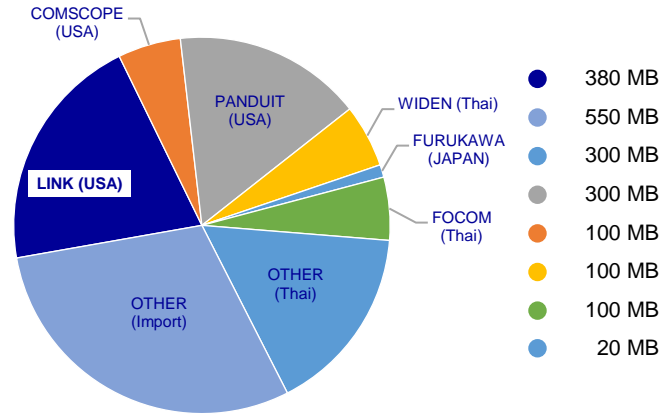


Cabling Distribution Business

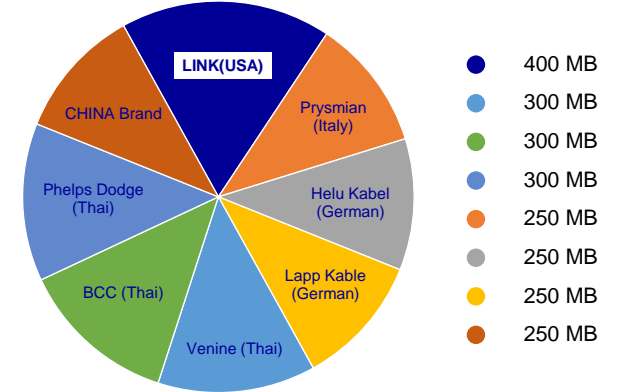
2024-2025' MARKET ANALYSIS COMPETITOR



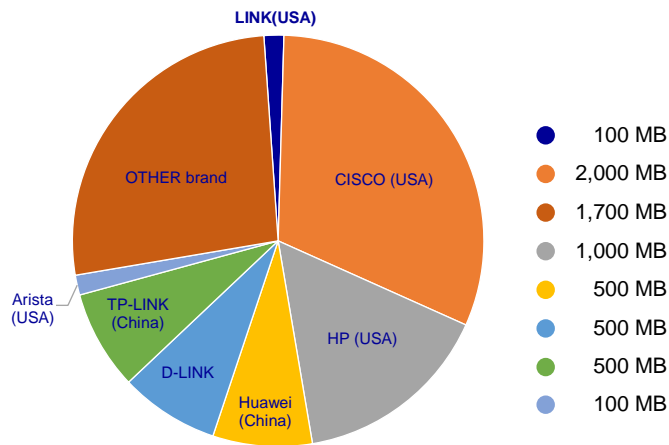
Market Value 2,750 Million Baht
LAN CABLEING



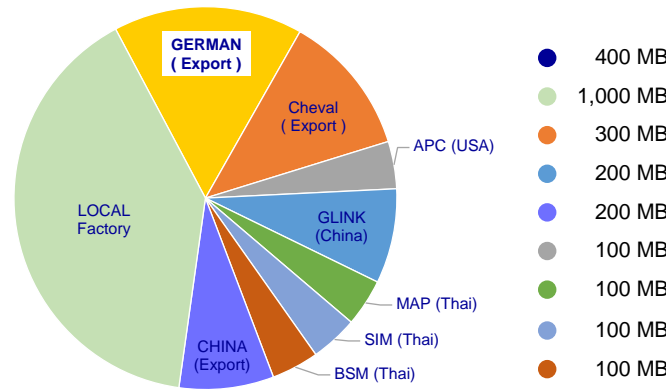
Market Value 1,850 Million Baht
FIBER OPTIC CABLEING



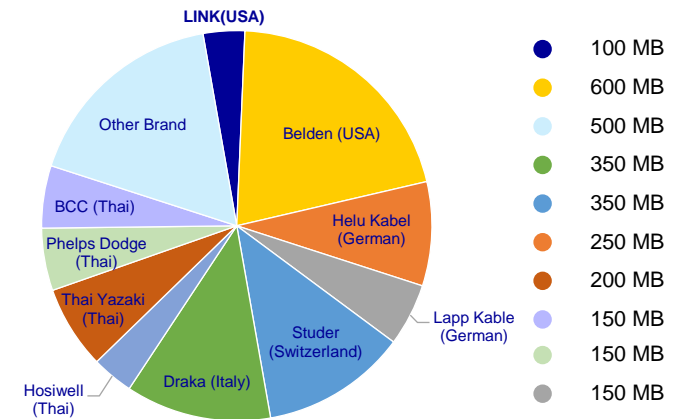
Market Value 2,300 Million Baht
SOLAR CABLE



Market Value 6,400 Million Baht
NETWORKING



Market Value 2,500 Million Baht
19" RACK SYSTEMS



Market Value 2,900 Million Baht
SECURITY & CONTROL

1. Technological Advancements
2. Solar Energy Policy
3. New Product Launches

Submarine Cable Project Turnkey

- 22 KV Koh Sichang, Chonburi, **124.60 MB.**
- 33 KV Koh Mook, Koh Sukorn, Koh Libong, Trang, **361.13 MB.**
- 22 KV Pattaya, Koh Lan, **139.47 MB.**
- 115 KV Koh Phangan, Surat Thani, **856 MB.**
- 33 KV Koh Panyee, Phang Nga, **142.87 MB.**
- 33 KV Koh Tao, Surat Thani, **1,786.17 MB.**
- 22 KV Koh Kood, Trat, **1,230.50 MB.**
- 33 KV Koh Puyu, Satun, **324.10 MB.**
- Purchase of marine cable, **67.20 MB.**
- Purchase of Repair Joint, **27.40 MB**
- **115 KV Koh Samui (Lot 4), 1,812 MB., [Q1'25 - Q2'25]**
- **Congrete Mattress Koh Panyee, 20.50 MB [Q1'25]**

Underground Cable Project

- 115 KV Underground - Chonburi (Lot4) **203.23 MB.**
- 115 KV Underground - Chiang Mai, **212.46 MB.**
- Underground - Khon Kaen, **40.76 MB.**
- Construction and installation of underwater optical fiber cable (Underwater Optical Fiber Cable), Bangkok, **84.64 MB.**
- **Underground - Phichit (Tapanhin) 315 MB., [Q1'25 - Q2'25]**



Power Substation Project

- 115-22 KV - Suan Phueng, Ratchaburi **144.92 MB.**
- 115-22 KV - Wachirabarami, Phichit **163.08 MB.**
- 115-22 KV - Ban Len 2, Ayutthaya , **274.72 MB.**
- 115-22 KV - Lamphun , Lampang **570.69 MB.**
- 115-22 KV - San Sai, Chiang Mai , **212.57 MB.**
- 115-22 KV - Nonsi, Prachinburi **314.80 MB**
- 115-22 KV – Suphanburi, **161.48 MB.**
- 115 KV - Lamphun, **101.02 MB.**
- 115 KV - MEA Phutthamonthon ,Bangkok, **617.34 MB.**
- **115 KV - Khonkean 6, 207 MB., [Q2'25 - Q3'25]**

Transmission Line Project

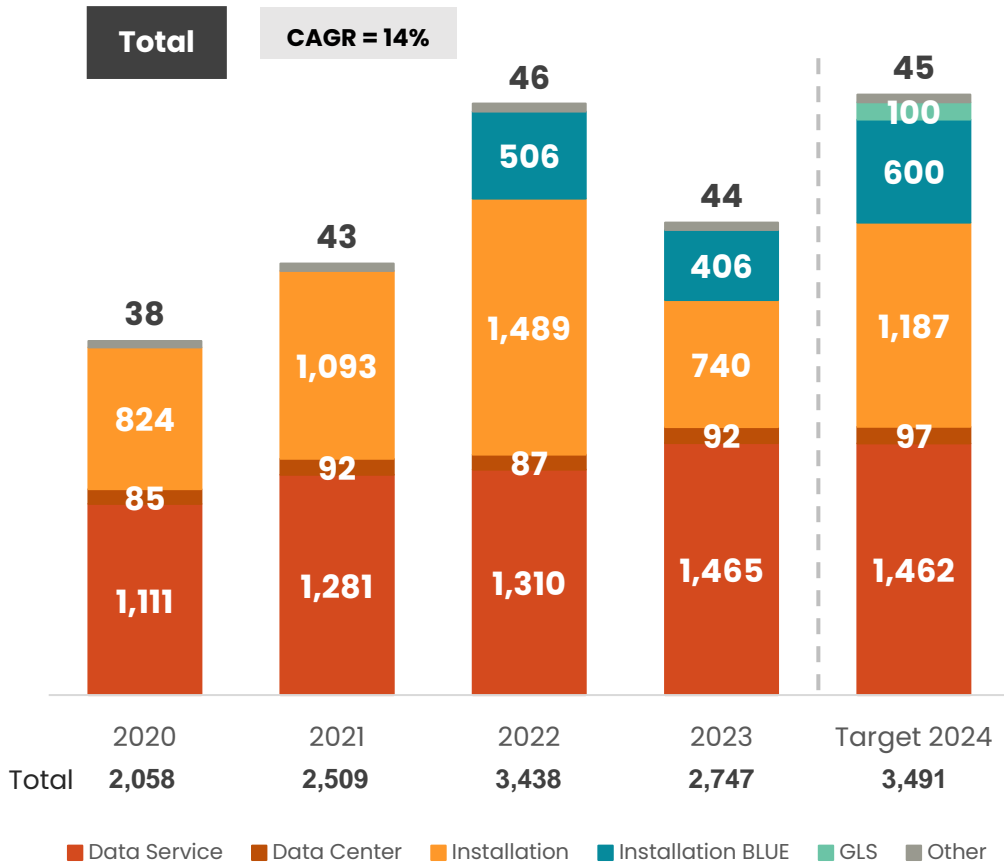
- 115 KV - Nakhon Ratchasima , **144.76 MB.**
- 115 KV - Chonburi , **191.96 MB.**
- 115 KV - Mae Hong Son, **252.22 MB.**
- 115 KV - Pathum Thani , **362.48 MB.**
- 115 kV - Trang , **321.69 MB.**
- 115 KV - Nan , **179.22 MB.**
- Transmission line 115&230 KV - Phrae , **30.71 MB.**
- **115 KV - Prachuap Khirikhan 144.77 MB., [Q4'24 - Q1'25]**
- **115 KV - Koh Samui, 128.98 MB., [Q1'25 - Q2'25]**



Telecom & Data Center Business



Data Service Installation Data Center



Revenue Target :

- **ITEL** = 2,800 MB
- **BLUE** = 600 MB
- **GLS** = 100 MB

Unit : Million Baht

- **Data Service** **1,462 MB**
- **Installation** **1,187 MB**
- **Data Center Only** **97 MB**
- **Blue Solution** **600 MB** (50% Share)
- **GLS** **100 MB** (100% Share)

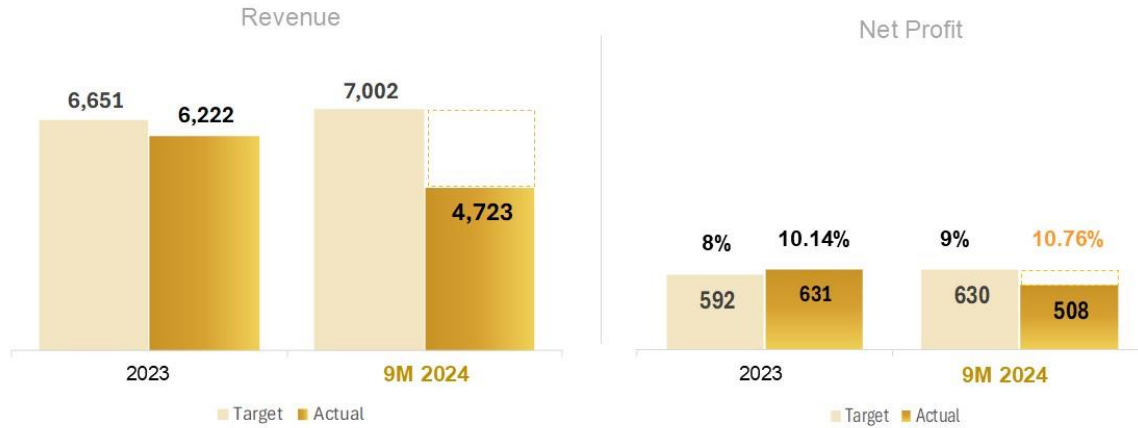
“Please follow the results directly at **ITEL**”

“The Board of Directors approved to sell 33.33% stake in ETIX ITEL Bangkok Co., Ltd. This divestment aligns with the Company's strategic focus on strengthening our core connectivity business and expanding our cloud implementation capabilities in partnership with leading Hyperscaler providers.”

TARGET & PERFORMANCE

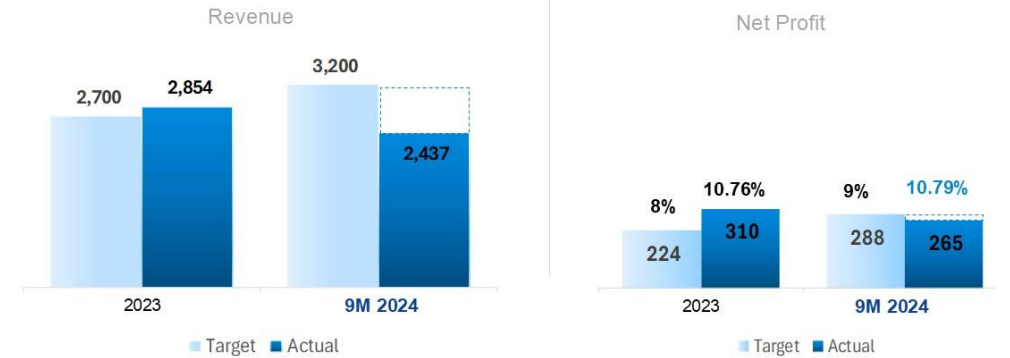
“

The INTERLINK GROUP 2024 TARGET & PORTFORLIO



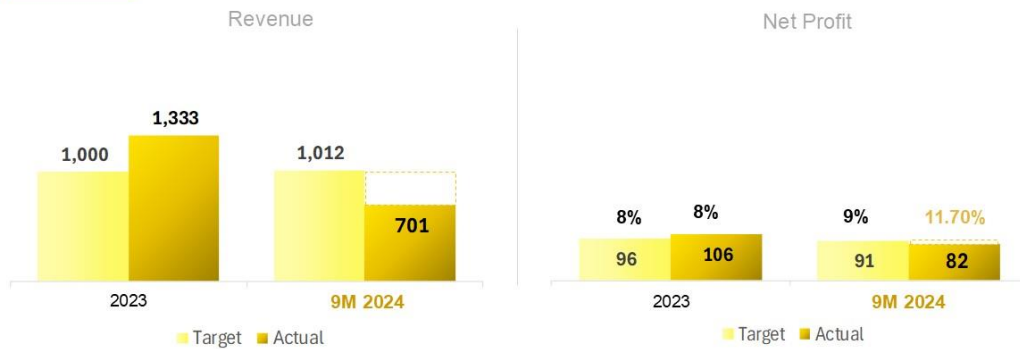
“

Cabling Distribution Business 2024 TARGET & PORTFORLIO



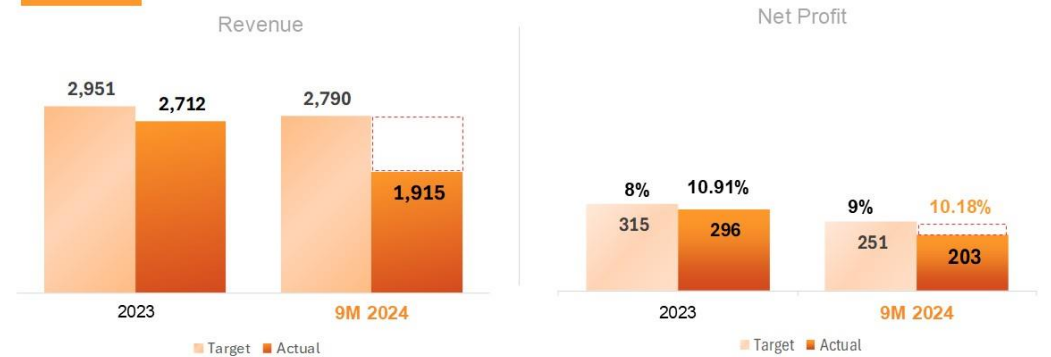
“

Turnkey Engineering Business 2024 TARGET & PORTFORLIO



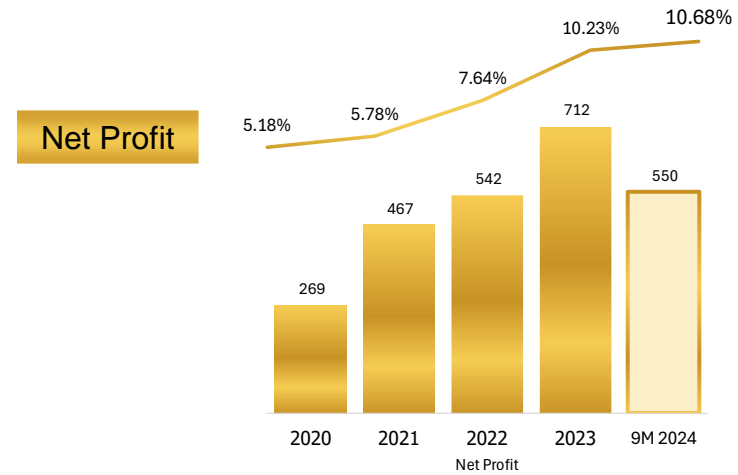
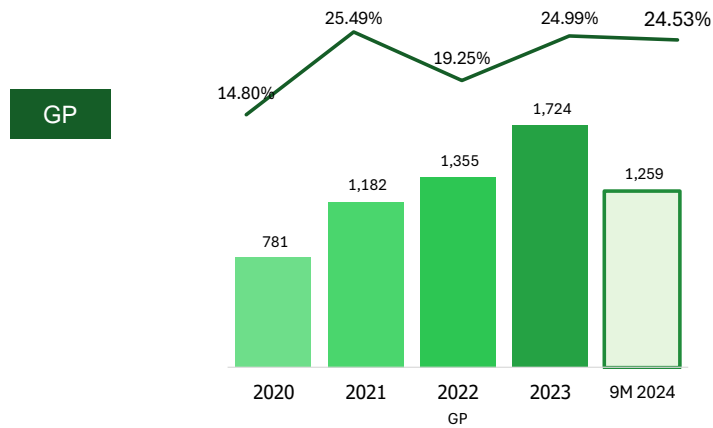
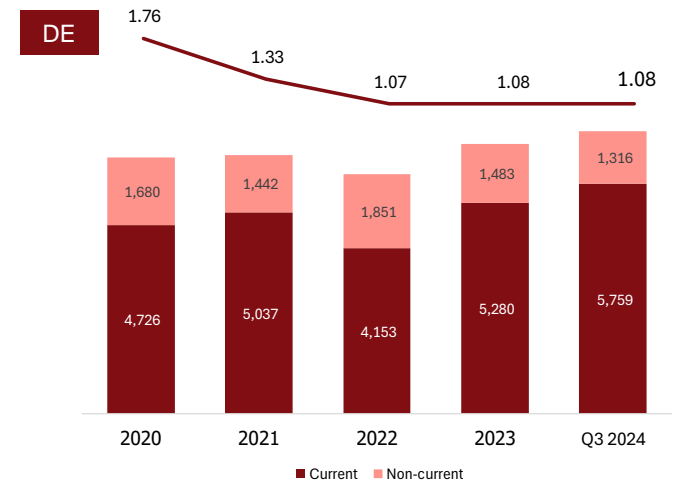
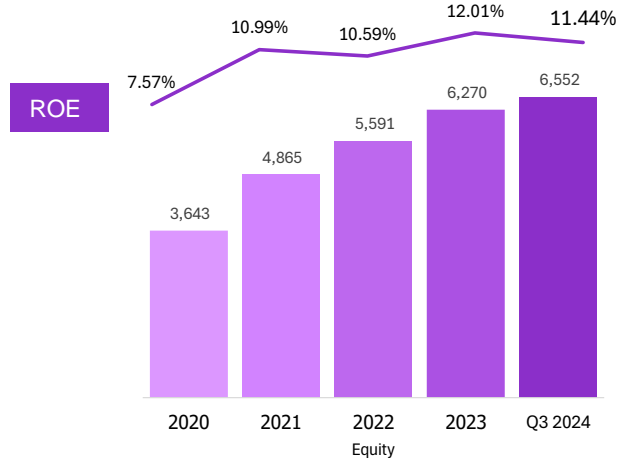
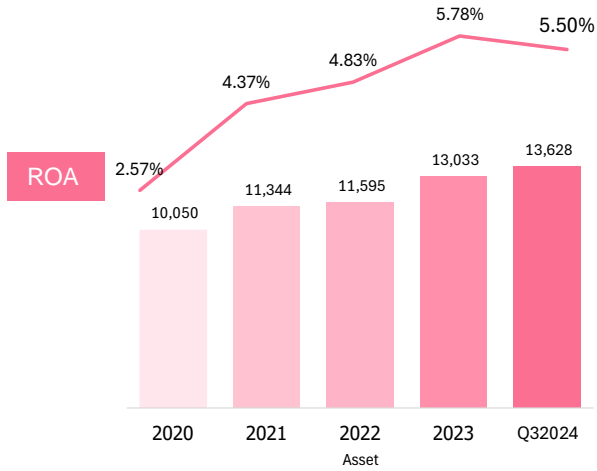
“

Telecom & Data Center Business 2024 TARGET & PORTFORLIO





The INTERLINK GROUP Key Financial Ratios





ESG Sustainability



บริษัท อินเทอร์เน็ต คอมมิวนิเคชั่น จำกัด (มหาชน) หรือ ILINK
ได้รับคะแนนการประเมินการกำกับดูแลกิจการ
ในระดับ 5 ดาว หรือ "ดีเลิศ" 6 ปีซ้อน

บริษัทที่ขาดแห่งชาติ National CG Committee

ESG 100
Environmental • Social • Governance





Q & A

THANK YOU

